

Sommita's vCTO™ Service provides outsourced access to information technology vision, strategy and management for small and medium sized businesses.



Sommita combines nearly 25 years of IT consulting experience with a craftsmanship-style approach for the strategic planning, design and management of technology organizations for our clients.

*"...reliable, experienced, broad technical knowledge & trustworthy... For over a decade, my firm has relied upon their enterprise level expertise. Their leadership of our IT organization has proven to be critical to our success. Partnering with Sommita has been and continues to be a sound business decision. I highly recommend their services." – J. Scott Codespoti, CEO, Paradoxes, Inc.*

## WE DELIVER:



### Business IT Vision & Strategy

- Define mapping between business goals and technology stack tools



### IT Organization Management

- Research, vet and determine technology vendor relationships
- Technology Vendor Management
- Outsource support teams management



### Budgeting

- Capital expenditure vs. operational expenditure methodology feature/benefit analysis
- Quarterly/Bi-Annual/Annual Budget reviews



### Flexible Service Cost Options

- Dedicated time allocation on a monthly retainer basis
- Ad hoc hourly time bloc allotments for growth or business transition research/consultation initiatives
- Affordable, cost effective and beneficial service plans that adjust to our client's needs

We are a trusted advisor.  
A consultative partner.  
A member of your team.

Our commitment is to guide our customers toward technology solutions that will be delivered on time, on budget and that meet the goals and objectives of their business.

Sommita provides unmatched service that empowers companies with critical IT leadership. We serve as a dedicated team member ensuring technology delivers on its promise.

#### How Sommita will help you:

- ⊕ **Expertise:** navigating the everchanging assortment of technology options.
- ⊕ **Experience:** applied experience with a broad spectrum of technologies leveraged for the operational benefit of small and medium sized businesses.
- ⊕ **Exceptional Project Management:** detailed process management, clear and consistent communication, problem resolution.

# Areas of Expertise



## Cloud Technology Solutions

Cloud sourced small and medium sized business IT infrastructure services.

### SERVICES:

- Help Desk as a Service
- Software as a Service (Microsoft 365, Google Workspace, Adobe Docusign, Quickbooks Online, line of business applications)
- Cloud Hosted Desktops
- Business Continuity/Disaster Recovery



## Networking

Private and public network access services

### SERVICES:

- Internet Access:
  - Fiber
  - Satellite IP
  - Wireless Cellular
  - Cloud Based Remote Access



## Communications & Collaboration

Unified communications tools incorporating audio, video, and instant messaging.

### SERVICES:

- UCaaS (Unified Communications as a Service)
- MS SharePoint Development



## Security

Prevent attacks before they happen and defending against them when they do.

### SERVICES:

- SMB Security Tools
- SMB End User Security Awareness Training
- Cloud/Next-Gen Firewall (NGFW)

## A consistent approach leads to consistent results.

We like to know what makes our clients' businesses tick. By developing long term relationships with our customers, we learn where technology can both solve their problems and help them create opportunity. It's important for us to know where they are going so we can define and refine the vehicle that gets them there. Our four-step process helps us to accomplish this time and time again.

We're ready to put our method and tools to work for your business. Contact us today to start the conversation.



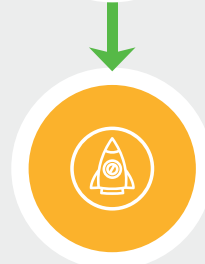
### 01. Assess

We invest the time to learn about your business, goals and existing technology. We map out the technologies that provide the highest probability of making each client's vision a reality.



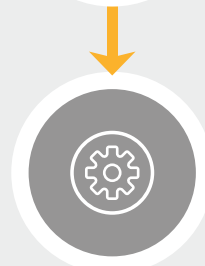
### 02. Design

We use our knowledge of technologies and vendors to develop a technology roadmap to get our clients from where they are today to where they want to be tomorrow. We research and recommend, then roll up our sleeves to quickly and accurately turn the lights from red to green.



### 03. Implement

We provide step-by-step project management and implementation support. We work tirelessly to ensure that what has been recommended and accepted as the path forward leads our clients towards the planned destination.



### 04. Manage

Our commitment is unwavering – whether we're ensuring a technology delivers as promised, guiding its expansion or contraction based upon changing needs, correcting errors when they occur or consulting on new ways to evolve the infrastructure we've built together.